

The Fed and Max Q

By Erik Schiller, CFA, Head of Liquidity | September 16, 2020

In aeronautics and space flight, one of the most important moments in a spacecraft's launch into orbit is known as achieving "Max Q"—the point at which the increasing velocity of the spacecraft and resulting drag is exactly offset by the decreasing density of the atmosphere. It represents the threshold at which the spacecraft can begin to successfully tilt into orbit. But prior to reaching Max Q, any deviation from the launch trajectory or tilting of the spacecraft usually results in a failure to launch and a trip that is far shorter than planned.

Achieving Max Q is an analogy pertinent to the significant expansionary monetary and fiscal policies of the Federal Reserve and U.S. Treasury as they fight the gravitational forces of deflation in response to the shocks from COVID-19 on the U.S. and global economies. At its recent Jackson Hole symposium, the Fed relayed that its 18-month monetary policy review identified a large gap in realized inflation versus its 2% inflation target (see Figure), which falls under price stability as one of its three mandated goals. The Fed's de facto monetary policy in the post-GFC period was effectively too tight and resulted in the inflation shortfall. Now, the fallout from the COVID-19 pandemic threatens to widen that gap even further.

So, under the Fed's [new inflation targeting regime](#), it will be much less likely to tighten at the first signs of reaching target inflation in the future. But in order to achieve this target (heretofore referred to as "orbit"), we believe that the Fed needs to do more in the current time and space in order to achieve Max Q. While this may not be a prevailing view, the wider the gap grows to the Fed's target and/or the longer it takes to close that chasm, the more questions it raises about the credibility of policy effectiveness.

FIGURE: HOUSTON, WE'VE HAD A PROBLEM¹



Source: Bloomberg as of June 30, 2020

Deteriorating demographics, increasing debt burdens, and declining money velocity (despite expansionary fiscal and monetary policies) act as the drag forces on the U.S. economy, while traditional QE, credit stimulus, and Fed balance sheet and fiscal expansions act as the thrust. One engine warning light just went off as brinkmanship in Congress has failed to come to a new agreement on the next level of fiscal stimulus. This shifts the burden of incremental thrust

¹ <https://www.nasa.gov/feature/50-years-ago-houston-we-ve-had-a-problem>

to the Fed. If the Fed acts in its traditional, reactionary ways and waits to implement additional monetary stimulus, it risks failing to reach Max Q, terminal velocity, and orbit at an elevation of 2.0%.

More Thrust, Less Drag

How could the Fed generate more thrust for the economy? Shifting away from “market functioning QE” toward more traditional QE with extended average maturities of their bond purchases would be a good first step at this week’s FOMC meeting. This shift would help remove the incremental duration supply that the Treasury is pushing into the market as it funds current fiscal deficits and should help to reduce long-term interest rates for some additional economic thrust.

Removing, or significantly reducing, the overly restrictive 2.5% long-term median estimate dot from the “dot plot” in the Summary of Economic Projections would provide another boost in altitude. After all, telling the market you expect to be at the zero lower bound on the Fed funds rate for years to come, but then implying that the rate will jump to 2.5%, on average, over the long term communicates tight monetary policy in the years ahead and places more drag on the economy.

In addition, considering negative rate financing for the banking sector, similar to the ECB’s Targeted Longer-Term Refinancing Operations, where they offer very low-rate, term money for banks that can show on-lending into the economy, would also help increase the Fed’s velocity (and correspondingly the velocity of money!).

The U.S. economy is at a critical juncture, and now is not the time to deviate, relax, or let off the thrust. We have not reached Max Q. If there’s any hope of achieving its 2.0% orbit, the Fed should not be letting up now.

This material reflects the views of the author as of September 16, 2020 and is provided for informational or educational purposes only. Source(s) of data (unless otherwise noted): PGIM Fixed Income.

Erik Schiller, CFA, is a Managing Director and Head of Liquidity. Mr. Schiller is responsible for developed market rates for PGIM Fixed Income’s Multi-Sector and Liquidity Team, specializing in government securities, futures, interest rate swaps/derivatives, and agency debentures. Mr. Schiller holds a senior portfolio management role where he develops portfolio strategy, performs quantitative analysis, and designs and implements risk positions within the liquidity relative value strategy portfolios, multi-sector fixed income portfolios, liability-driven portfolios, and government securities focused mutual funds. In addition, he has oversight of agency mortgages for the firm. Formerly, Mr. Schiller was a Vice President for PGIM Fixed Income’s U.S. Liquidity Sector Team, and previously a hedge fund analyst within the Portfolio Analysis Group. Mr. Schiller joined the Firm in 2000 as an operations associate in the mortgage-backed securities group. He received a BA with high honors in Economics from Hobart College and holds the Chartered Financial Analyst (CFA) designation.



THE BOND BLOG

@ PGIM Fixed Income



NOTICE: IMPORTANT INFORMATION

Source(s) of data (unless otherwise noted): PGIM Fixed Income as of September 2020.

PGIM Fixed Income operates primarily through PGIM, Inc., a registered investment adviser under the U.S. Investment Advisers Act of 1940, as amended, and a Prudential Financial, Inc. ("PFI") company. Registration as a registered investment adviser does not imply a certain level of skill or training. PGIM Fixed Income is headquartered in Newark, New Jersey and also includes the following businesses globally: (i) the public fixed income unit within PGIM Limited, located in London; (ii) PGIM Netherlands B.V. located in Amsterdam; (iii) PGIM Japan Co., Ltd. ("PGIM Japan"), located in Tokyo; (iv) the public fixed income unit within PGIM (Hong Kong) Ltd. located in Hong Kong; and (v) the public fixed income unit within PGIM (Singapore) Pte. Ltd., located in Singapore ("PGIM Singapore"). PFI of the United States is not affiliated in any manner with Prudential plc, incorporated in the United Kingdom or with Prudential Assurance Company, a subsidiary of M&G plc, incorporated in the United Kingdom. Prudential, PGIM, their respective logos, and the Rock symbol are service marks of PFI and its related entities, registered in many jurisdictions worldwide.

These materials are for informational or educational purposes only. The information is not intended as investment advice and is not a recommendation about managing or investing assets. In providing these materials, PGIM is not acting as your fiduciary. Clients seeking information regarding their particular investment needs should contact their financial professional. These materials represent the views and opinions of the author(s) regarding the economic conditions, asset classes, securities, issuers or financial instruments referenced herein. Distribution of this information to any person other than the person to whom it was originally delivered and to such person's advisers is unauthorized, and any reproduction of these materials, in whole or in part, or the divulgence of any of the contents hereof, without prior consent of PGIM Fixed Income is prohibited. Certain information contained herein has been obtained from sources that PGIM Fixed Income believes to be reliable as of the date presented; however, PGIM Fixed Income cannot guarantee the accuracy of such information, assure its completeness, or warrant such information will not be changed. The information contained herein is current as of the date of issuance (or such earlier date as referenced herein) and is subject to change without notice. PGIM Fixed Income has no obligation to update any or all of such information; nor do we make any express or implied warranties or representations as to the completeness or accuracy or accept responsibility for errors. **All investments involve risk, including the possible loss of capital. These materials are not intended as an offer or solicitation with respect to the purchase or sale of any security or other financial instrument or any investment management services and should not be used as the basis for any investment decision. No risk management technique can guarantee the mitigation or elimination of risk in any market environment. Past performance is not a guarantee or a reliable indicator of future results and an investment could lose value. No liability whatsoever is accepted for any loss (whether direct, indirect, or consequential) that may arise from any use of the information contained in or derived from this report. PGIM Fixed Income and its affiliates may make investment decisions that are inconsistent with the recommendations or views expressed herein, including for proprietary accounts of PGIM Fixed Income or its affiliates.**

The opinions and recommendations herein do not take into account individual client circumstances, objectives, or needs and are not intended as recommendations of particular securities, financial instruments or strategies to particular clients or prospects. No determination has been made regarding the suitability of any securities, financial instruments or strategies for particular clients or prospects. For any securities or financial instruments mentioned herein, the recipient(s) of this report must make its own independent decisions.

Conflicts of Interest: PGIM Fixed Income and its affiliates may have investment advisory or other business relationships with the issuers of securities referenced herein. PGIM Fixed Income and its affiliates, officers, directors and employees may from time to time have long or short positions in and buy or sell securities or financial instruments referenced herein. PGIM Fixed Income and its affiliates may develop and publish research that is independent of, and different than, the recommendations contained herein. PGIM Fixed Income's personnel other than the author(s), such as sales, marketing and trading personnel, may provide oral or written market commentary or ideas to PGIM Fixed Income's clients or prospects or proprietary investment ideas that differ from the views expressed herein. Additional information regarding actual and potential conflicts of interest is available in Part 2A of PGIM Fixed Income's Form ADV.

In the European Economic Area ("EEA"), information is issued by PGIM Limited or PGIM Netherlands to persons who are professional clients as defined in Directive 2014/65/EU (MiFID II). PGIM Limited's registered office: Grand Buildings, 1-3 Strand, Trafalgar Square, London, WC2N 5HR. PGIM Limited is authorised and regulated by the Financial Conduct Authority ("FCA") of the United Kingdom (Firm Reference Number 193418). PGIM Netherlands B.V. is authorised by the Dutch Authority for the Financial Markets (Autoriteit Financiële Markten – AFM) as an alternative investment fund manager with MiFID top up service capabilities under registration number 15003620. PGIM Limited and PGIM Netherlands are authorized to provide services or operate with a passport in various jurisdictions in the EEA. In certain countries in Asia, information is presented by PGIM (Singapore) Pte. Ltd., a Singapore investment manager registered with and licensed by the Monetary Authority of Singapore. In Japan, information is presented by PGIM Japan Co. Ltd., registered investment adviser with the Japanese Financial Services Agency. In South Korea, information is presented by PGIM, Inc., which is licensed to provide discretionary investment management services directly to South Korean investors. In Hong Kong, information is provided by PGIM (Hong Kong) Limited, a regulated entity with the Securities & Futures Commission in Hong Kong to professional investors as defined in Section 1 of Part 1 of Schedule 1 (paragraph (a) to (i) of the Securities and Futures Ordinance (Cap.571). In Australia, this information is presented by PGIM (Australia) Pty Ltd ("PGIM Australia") for the general information of its "wholesale" customers (as defined in the Corporations Act 2001). PGIM Australia is a representative of PGIM Limited, which is exempt from the requirement to hold an Australian Financial Services License under the Australian Corporations Act 2001 in respect of financial services. PGIM Limited is exempt by virtue of its regulation by the FCA (Reg: 193418) under the laws of the United Kingdom and the application of ASIC Class Order 03/1099. The laws of the United Kingdom differ from Australian laws. In South Africa, PGIM, Inc. is an authorised financial services provider – FSP number 49012.

© 2020 PFI and its related entities.

2020-5810